Testimony to Senate Economic Development Committee January 15, 2021

Josh Hanford, Commissioner Shaun Gilpin, Housing Program Administrator



Agency of Commerce and Community Development

SECRETARY Lindsay Kurrle

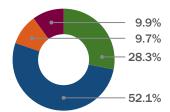
DEPUTY SECRETARY Ted Brady

STAFF: 80 (FY 2020)



FY 2021 TOTAL BUDGET

\$37,050,730



- \$10.467.280 Department of **Economic Development**
- \$19,309,220 Department of Housing and Community Development
- \$3,597,399 Department of Tourism and Marketing (includes Chief Marketing Office)
- \$3,676,831 Administration

FY 2019 Major Department Highlights

Department of Economic Development

STAFF: 22



\$5.0 M

FY 2021 Proposed General Fund Appropriation



New Vermonters (140 remote workers: 231 family members)



41 **Business** Creations



94 Business Expansions



1,638 Vermont Employees

Approved for Training

Department of Housing and Community Development

STAFF: 32



\$2.9 M

FY 2021 Proposed General **Fund Appropriation**



\$19.6 M

Program Dollars Invested



\$160.9 M

Total Dollars Leveraged



5,199

Housing Units Created or Preserved

Department of Tourism and Marketing

STAFF: 9



13.5 M

Visitors (includes overnight, day and drive-through visitors)



\$2.9 B

Visitor Spending at Attractions, Lodging and **Dining Establishments**



\$374 M

Total Tax Revenue Generated by Tourism Activity



32,484

Jobs in the Tourism Industry

FY 2021

PROPOSED GENERAL FUND APPROPRIATION:

\$14.8 M

BUDGFT \$37,050,730 General Funds

Federal Funds

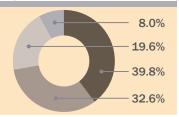
Special Funds

All Other Funds

\$14,754,816

\$7,275,305

\$2,945,873

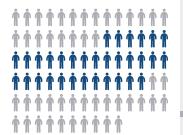




COMMISSIONER

Josh Hanford

STAFF: 32 (FY 2020)



Summary of FY 2019 Impacts

\$19.6 M

PROGRAM DOLLARS INVESTED

\$160.9 M

TOTAL DOLLARS LEVERAGED

154

NEW JOBS CREATED

5,199

HOUSING UNITS CREATED OR PRESERVED

FY 2019 Major Department Highlights

Vermont Community Development Program

Administers annual federal allocation of Community Development Block Grants through a statewide competitive grant program addressing local needs in the areas of housing, economic development, public infrastructure and services.

* Based on 2.2 Persons per Household Assisted



\$7.7 M
Program Dollars
Invested



\$92 M Total Dollars Leveraged



11,849 Low-Income Vermonters Assisted*



143
Housing Units
Created

Community Planning and Revitalization

Provides training, technical assistance, and funding, and coordinates regional planning efforts, to help communities incent smart growth and working landscapes to bring new vitality to their community centers.

** Based on Populations of Communities Assisted



\$5.9 M
Program Dollars
Invested



\$82.9 M

Total Dollars Leveraged



247,175

Vermonters Reached**



262

Communities Served

Historic Preservation

The Division for Historic Preservation (VDHP) is dedicated to identifying, preserving, and interpreting historic resources on behalf of the citizens of the state and promoting them as significant components of our communities.



\$5.2 M
Program Dollars
Invested



\$18.1 M
Total Dollars
Leveraged



63,655
Annual Number of
Visitors at State-owned
Historic Sites



94
Historic Properties
Assisted

Housing

Coordinates state housing policy through the VT Housing Council and HUD Consolidated Plan. Administers the statutory requirements of the Mobile Home Park Program and administers the VT Charitable Housing Tax Credit.



\$72,000
Program Dollars
Invested



\$131,869 Total Dollars Leveraged



10,694 Vermonters Served*



4,861Housing Units Preserved

FY 2021

PROPOSED GENERAL FUND APPROPRIATION:

\$2.9 M

BUDGET **\$19,309,220** General Funds

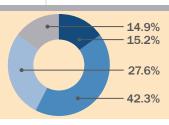
Federal FundsSpecial Funds

All Other Funds

\$2,938,012

\$8,164,967 \$5,329,955

\$2,876,286





COMMISSIONER

Josh Hanford

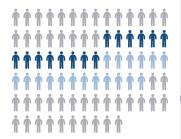
COMMUNITY DEVELOPMENT SPECIALIST

Nathan Cleveland

GRANTS MANAGEMENT DIRECTOR

Ann Karlene Kroll

STAFF: 14 (FY 2020)



Summary of FY 2019 Impacts

\$7.68 M

PROGRAM DOLLARS **INVESTED**

\$92 M

TOTAL DOLLARS **LEVERAGED**

53

JOBS CREATED OR RETAINED

5,004

HOUSING UNITS CREATED OR PRESERVED

Vermont Community Development Program & Housing Division (FY 2019 Highlights)

Affordable Housing

Grant funding for affordable housing needs including new construction, rehabilitation, preservation, homeownership, multi-family rental, and mobile home parks.

* Based on 2.2 Persons per Household Assisted



\$3.5 M

Program Dollars Invested



\$33 M

Total Dollars Leveraged



Vermonters Served*



143

Housing Units Created or Preserved

Economic Development Grants

Funding for economic development projects resulting in job creation and retention primarily benefiting low and moderate income residents.



\$1.17 M

Program Dollars Invested



\$1.2 M

Total Dollars Leveraged



53 **Direct Jobs Created**



Businesses Assisted

Public Facility and Service Grants

Funding for infrastructure, health and safety, public access, and public services needs primarily benefiting low and moderate income residents.



\$2.6 M Program Dollars Invested



\$23.6 M Total Dollars Leveraged



11.481 Vermonters Served by Improved Facilities



Communities Served

Planning Grants

Funding for planning needs in one or more of the VCDP areas of eligibility: housing, economic development, public facilities, and services.

** Based on Populations of Communities Assisted



\$334.371

Program Dollars Invested



\$392.534 Total Dollars Leveraged



39.283 Vermonters Reached**



Communities Served

Mobile Home Park Program

Coordinates state housing policy. Administers the statutory requirements of the Mobile Home Park Program and administers the VT Charitable Housing Tax Credit.



\$72.000 Program Dollars Invested



\$131.869 Total Dollars Leveraged



10.694 Vermonters Served*



4.861 Housing Units Preserved

FY 2021

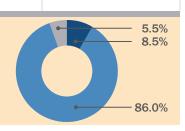
PROPOSED GENERAL

\$753,423

BUDGFT \$8,829,047 General Funds

Federal Funds Special Funds

\$753,423 \$7.594.761 \$480.863



FUND APPROPRIATION:



COMMISSIONER

Josh Hanford

DIRECTOR. COMMUNITY PLANNING AND REVITALIZATION

Chris Cochran

STAFF: 6 (FY 2020)



Summary of FY 2019 Impacts

\$6.8 M

PROGRAM DOLLARS **INVESTED**

\$50.8 M

TOTAL DOLLARS **LEVERAGED**

101

NEW JOBS CREATED

139 **HOUSING UNITS CREATED**

Community Planning and Revitalization (Annual Highlights)

Downtown and Village Center Tax Credits

The tax incentives support new construction and encourage investments to make older and historic buildings safe and accessible.



\$2.8 M

Program Dollars Invested



\$40 M

Total Dollars Leveraged



24 Tax Credit **Projects**



139

Housing Units Created or Preserved

Downtown Transportation Fund

All data for calendar year 2019

The Downtown Transportation Fund improves sidewalks and other public spaces and stimulates private investment.

* Based on 2.2 Persons per Household Assisted



\$517.092

Program Dollars Invested



\$1.8 M

Total Dollars Leveraged



48.019 Vermonters Served*



Communities Served

Downtown Program

The Downtown Program provides communities with financial incentives, training, and technical assistance supporting local efforts to encourage economic development.

All Data for calendar year 2019

**Based on Populations of Communities Assisted



\$78,000

Program Dollars Invested



\$920,000

Total Dollars Leveraged



100.509 Vermonters Reached**



101

Net New Jobs Created

Municipal Planning Grants

Municipal Planning Grants support local planning and community revitalization initiatives that build strong communities and improve Vermonters' quality of life.



\$463.920 **Program Dollars** Invested



\$99.269

Total Dollars Leveraged



98.647 Vermonters Reached**



37 Communities Served

Regional Planning Commissions

Twelve Regional Planning Commissions partner with the State to provide technical assistance, access to state programs and resources, and local expertise.



\$2.9 M

Program Dollars Invested



\$8 M

Total Dollars Leveraged



625.741 Vermonters Reached**



262

Communities Served

FY 2021

PROPOSED GENERAL **FUND APPROPRIATION:**

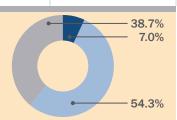
\$521,460

BUDGFT \$7,417,818 General Funds

 Special Funds Other Funds

\$4,026,358 \$2,870,000

\$521,460





COMMISSIONER

Josh Hanford

STATE HISTORIC PRESERVATION OFFICER

Laura Trieschmann

STAFF: 12 (FY 2020)



Summary of FY 2019 Impacts

\$5.12 M

PROGRAM DOLLARS INVESTED

\$18.13 M

TOTAL DOLLARS LEVERAGED

114,697

PERSONS SERVED

56

HOUSING UNITS CREATED OR PRESERVED

Historic Preservation (FY 2019 Highlights)

Rehabilitation Investment Tax Credits

The largest federal program supporting preservation, Historic Tax Credits generate jobs, enhance property values, create affordable housing, and are the most effective programs to promote preservation and community development.



\$3 M

Program Dollars Invested



\$16 M

Total Dollars Leveraged



4,808

Jobs Supported



56

Housing Units Created or Preserved

Capital Grant Programs

Provided through the Capital Construction Budget, grants provide funds for preservation of municipal buildings, historic agricultural buildings (barn grants), open the underwater preserves in Lake Champlain, and maintenance of the State Historic Sites.



\$751,108

Program Dollars Invested



\$1.69 M

Total Dollars Leveraged



46,234

Vermonters Reached



40

Communities Served

State-owned Historic Sites

The Historic Sites Program encourages the discovery and appreciation of the state's rich heritage through the stewardship and interpretation of historic sites that evoke an authentic sense of time and place.



\$1.45 M

Program Dollars Invested



\$444,056

Total Dollars Leveraged



63,655

Annual Number of Visitors at State-owned Historic Sites



83

Buildings Owned or Stewarded

Project Review

VDHP has a team of 3 reviewing a project's potential impacts to historic buildings, districts, landscapes, and archaeological resources. Reviews are required for projects involving federal funding (Section 106), state involvement (22 VSA chap 14), and Certificates of Public Good (Section 248).



274

Act 250 Projects Reviewed



Solar, Wind and Energy Projects Reviewed



94%

Project Reviews Completed within 30-day Statutory Deadline



1,875

Project Applications Cleared

FY 2021

PROPOSED GENERAL FUND APPROPRIATION:

\$1,113,234

BUDGET **\$2,512,460**

General Funds

Federal Funds

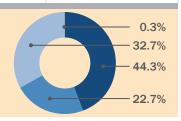
Special Funds

Other Funds

\$1,113,234 \$570,206

\$822,734

\$6,286



Vermont Community Development Program

CDBG HUD Awards 2010-2019

CDBG Funds
Awarded
\$71,144,992

Other Resources \$705,727,580

228 Total Projects
30 Enhancements

CDBG Funds Awarded \$45,891,223

Other Resources \$488,892,847

98 Projects
14 Enhancements

Total 3027 Housing Units

CDBG Funds Awarded \$11,727,713

Other Resources \$167,943,063

16 Total Projects3 Enhancements

Total 391Jobs

CDBG Funds Awarded \$11,761,425

Other Resources \$47,160,798

60 Total Projects & 8 Enhancements

Total 40,903 People Served CDBG Funds Awarded \$1,764,631

Other Resources \$1,730,872

54 Total Projects
5 Enhancements

CDBG

Housing

Economic Development

Public Facility & Services

Planning

CDBG – 3027 Housing Units

1,576 Rental Housing Units

1,948 Persons Served

1,424 Homeownership Housing Units

2,120 Persons Served

38 Transitional Housing Units

38 Persons Served



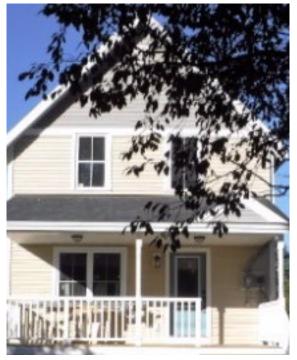
Monument View Apartments - Bennington



Colonial Apartments - Bradford



128 Library Ave, Rutland Neighborhood & Housing Revitalization



59 Baxter Street, Rutland Neighborhood & Housing Revitalization



Downstreet Apartments - Barre



Community Housing - Vergennes



Safford Commons- Woodstock

CDBG-Disaster Recovery Program

2012-2020

CDBG-DR1 \$21,660,211
CDBG-DR2 \$17,932,000
Total \$39,592,211

CDBG-DR 1 & 2 Housing Awards \$16,070,524

82 Units Created
68 Units Rehabbed
146 Flood
Damaged Housing
Buyouts

10 Flood Damaged Commercial Buyouts CDBG-DR 1 & 2 Economic Development Awards \$5,854,089

153 Business Assisted 956 Jobs CDBG-DR 1 & 2 Public Facility Awards \$14,690,996

32 Projects

54,901 Persons Served CDBG DR1 Planning Awards \$1,180,915

14 Projects

CDBG-DR1 & DR2

Housing

Economic Development

Public Facility

Planning

CDBG-DR 296 Housing Units

136 Rental Housing Units

14 Homeownership Housing Units Rehabbed

146 Buyouts to assist homeowners to obtain secure safe housing



Hunger Mountain Children's Center Waterbury





Sterling Market - Johnson



Red Clover Commons - Brattleboro





Ladd Hall Apartments - Waterbury 1



Coronavirus Relief Funds – Housing Programs

Rental Housing Stabilization Program

\$25,000,000

\$22 Million anticipated to be spent as of 1/15/2021

9,381 households served 21,256 tenant's arrearages paid in full ~2.000 landlords

\$3 Million reallocated

Mortgage Assistance Program

\$5,000,000

645 households assisted

LMI targeting

Med. monthly mortgage liability ~\$1,175

~75% applicants owed <u>></u> 6 months

Application in 10 languages

\$300,000 reallocated

Re-Housing Recovery Program

\$6,200,000

218 units affected

5-year affordability covenant

Units targeted to temporarily housed households & homeless

Landlord Technical Assistance

\$250,000

Vermont Landlord Association

673 landlord calls received, representing 4.212 units

Created free mediation program

Videos for RHSP in 9 languages

\$55,000 reallocated

Reallocations to other programs

- Fuel Tank
 Replacement
 (DEC)
- Everybody Eats
- ACCD Econ. Dev.

RHSP – Rental Assistance MAP – Mortgage Assistance RHRP -Rehabilitation VLA – Landlord Tech. Assist. Other programs assisted

Re-Housing Recovery Program

- \$6.2 million rehabilitate vacant, blighted, code non-compliant rental units
 - Focus on re-housing homeless and at-risk
 - Maintain rental affordability
- DHCD partnered with the 5 Homeownership Centers
 - HOCs identified private landlords and monitored work

Landlords eligible up to \$30,000/unit

- At least 10% match
- Communication with Continua of Care – at least 3 referrals reviewed
- 5-year affordability covenant
- Completion by Dec 20, 2020 deadline*

*later extended through 2021

218 total units affected

- 143 online before 12/20/20
- 75 by March 2021
- Average grant \$23,000
- Increased communication between property owners and Continua of Care
- HOC interest to continue program through 2021